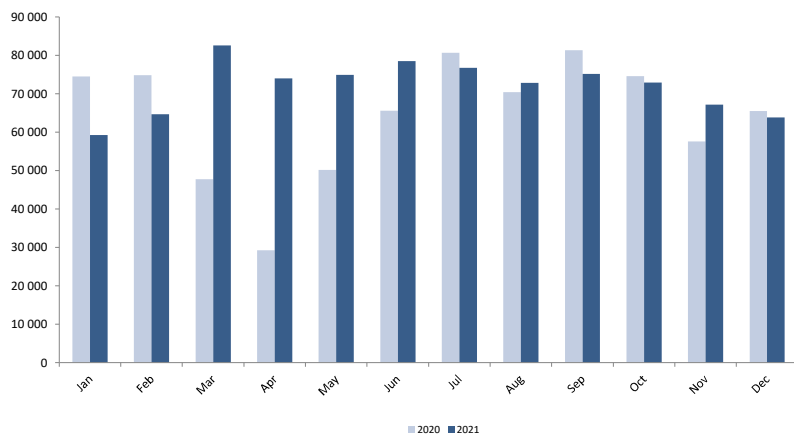


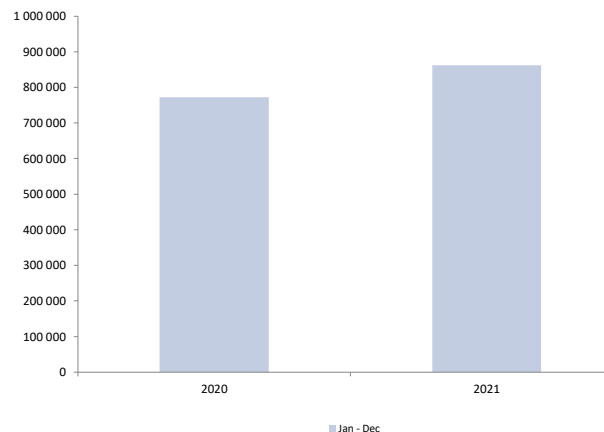
First Registrations of used Passenger Cars in Poland, 2020 - 2021
PZPM based on data from Centralna Ewidencja Pojazdow

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
2020	74 482	74 779	47 727	29 209	50 151	65 591	80 592	70 420	81 314	74 574	57 522	65 447	771 808
2021	59 227	64 600	82 500	73 976	74 865	78 445	76 704	72 819	75 148	72 872	67 099	63 763	862 018
%change y/y	-20,5%	-13,6%	72,9%	153,3%	49,3%	19,6%	-4,8%	3,4%	-7,6%	-2,3%	16,6%	-2,6%	11,7%

First Registrations of Used PC in Poland
2020 - 2021



First Registrations of Used PC in Poland
2020 - 2021



Age Structure Jan-Dec 2020

Age	Number of vehicles	Share %
<=4 years	103 292	11,1%
>4 years & <=10 years	318 980	34,3%
>10 years	506 756	54,5%
Total	929 028	100%

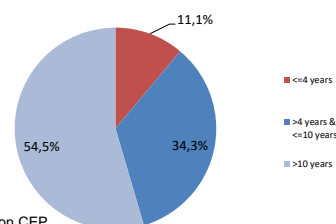
Age Structure Jan-Dec 2020

Age	Number of vehicles	Share %
<=4 years	84 165	10,9%
>4 years & <=10 years	258 909	33,5%
>10 years	428 734	55,5%
Total	771 808	100%

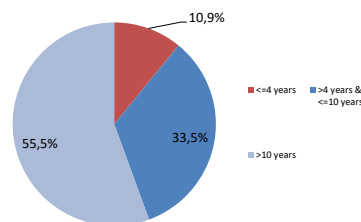
Age Structure Jan-Dec 2021

Age	Number of vehicles	Share %
<=4 years	85 206	9,9%
>4 years & <=10 years	277 368	32,3%
>10 years	496 536	57,8%
Total	859 110	100%

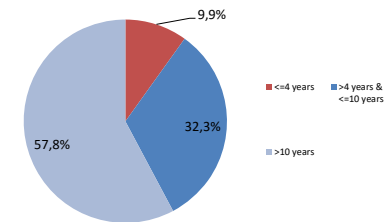
First Registrations of Used Vehicles



First Registrations of Used Vehicles
Jan-Dec 2020 - age structure



First Registrations of Used Vehicles
Jan-Dec 2021 - age structure

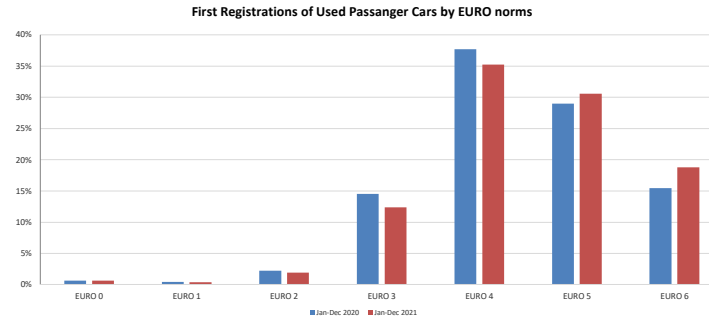


source: PZPM based on CEP

First Registrations of Used Passenger Cars by EURO norms

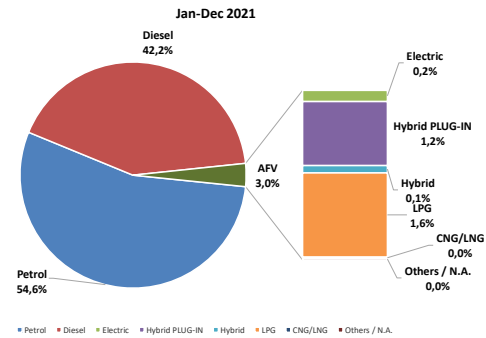
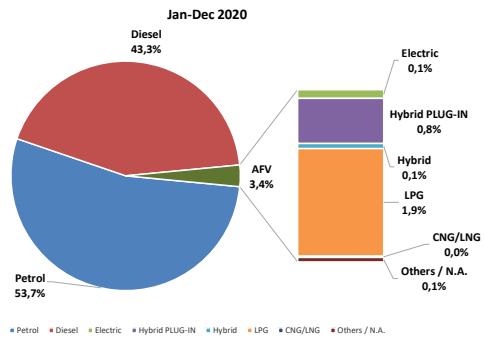
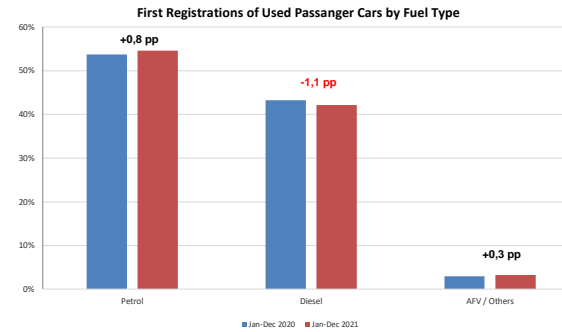
Norm	Jan-Dec 2020	Jan-Dec 2021
EURO 0	0,6%	0,7%
EURO 1	0,4%	0,4%
EURO 2	2,2%	1,9%
EURO 3	14,6%	12,4%
EURO 4	37,7%	35,2%
EURO 5	29,0%	30,6%
EURO 6	15,4%	18,8%
Razem	100%	100%

*PZPM estimates



First Registrations of Used Passenger Cars by Fuel Type

Fuel Type	Jan-Dec 2020		Jan-Dec 2021		Volume Change y/y	Market Share Change y/y
	000 units	mkt share %	000 units	mkt share %		
Petrol	414,6	53,7%	468,8	54,6%	+13,1%	+0,8 pp
Diesel	333,9	43,3%	362,2	42,2%	+8,5%	-1,1 pp
AFV / Others	23,2	3,0%	28,2	3,3%	+21,2%	+0,3 pp
including:						
Electric	1,153	0,1%	1,852	0,2%	+60,6%	+0,1 pp
Hybrid PLUG-IN	6,097	0,8%	10,648	1,2%	+74,6%	+0,4 pp
Hybrid	0,712	0,1%	1,201	0,1%	+68,7%	+0,0 pp
LPG	14,5	1,9%	14,0	1,6%	-3,6%	-0,3 pp
CNG/LNG	0,181	0,0%	0,199	0,0%	+9,9%	+0,0 pp
Others / N.A.	0,588	0,1%	0,271	0,0%	-53,9%	+0,0 pp



source: PZPM based on CEP

source: PZPM based on CEP